



MANAGING PARTNER

Since 1981, Donnie has played an integral role in the growth of HHM. Serving as managing partner, Donnie understands what is required to lead a company. Donnie has helped orchestrate more than 100 sales, acquisitions and/or mergers of companies. Donnie helped negotiate the largest dealership transaction for a single dealer location in this area at the time.

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ON THE JOB

EDUCATION

Middle Tennessee State University, BBA Accounting
University of Tennessee, MBA

PROFESSIONAL & OUTSIDE AFFILIATIONS

American Institute of Certified Public Accountants
Tennessee Society Of Certified Public Accountants
Chattanooga Rotary Club
Chattanooga Area Chamber of Commerce,
Board of Directors
United Way Board
United Way Leadership & Tocqueville Committees
United Way Center for Non-Profits Chairman
Erlanger Hospital Finance Board & Board of Directors

AREAS OF CONCENTRATION

Industries

- Automotive Dealerships
- Manufacturing

Services

- Merger & Acquisition Advisory
- Business and Tax Planning

Q & A

DESCRIBE YOUR FAVORITE HHM MOMENT

Building the Habitat for Humanity house is my favorite HHM moment. We have participated in building two houses, and words cannot do justice in describing the satisfaction of swinging a hammer or grabbing a paint brush with your coworkers.

WHAT HAS BEEN THE MOST REWARDING ASPECT OF YOUR CAREER?

In the practice of consulting, I get to help clients, either as the quarterback or other player, realize their business dreams. Whether "cashing in" by selling their business or planning and executing acquisitions and growth strategies, working with business owners is highly rewarding. We make a difference!

